QIAN JIN

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ACADEMIC POSITIONS	Utrecht University Assistant Professor, School of Economics	8/2023 -	
	City University of Hong Kong Postdoctoral Fellow, Department of Public and International Affairs	2 - 7/2023	
	The Hong Kong Polytechnic University Research Assistant, Department of Applied Social Sciences	2019	
	City University of Hong Kong Research Assistant, Department of Public Policy	2016 - 2018	
EDUCATION	The Hong Kong Polytechnic University 2019 - 2022 Ph.D., Social Entrepreneurship Dissertation Title: Three Essays on Social Enterprises' Legitimacy Building Committee: Lu Yu (Chair), Patrick Haack (HEC Lausanne), Joel Bothello (Concordia University), Yanto Chandra, Grace Seo		
	The Chinese University of Hong Kong M.A., Social Policy	2015 - 2016	
	Zhongnan University of Economics and Law B.A., Philosophy	2011 - 2015	
PEER- REVIEWED PUBLICATION] Yanto Chandra, Qian Jin . 2022 "Winning the Heart and Shaping the Mind with 'Serious Play': The Efficacy of Social Entrepreneurship Comics as Ethical Business Pedagogy", Journal of Business Ethics , 188: 441–465.		
Working Papers	[6] "Title hidden as per double-blind review guideline", with Yanto Chandra and Stratos Ramoglou. Under review at Journal of Management Studies		
	[5] "Title hidden as per double-blind review guideline", with Yanto Chandra, Pascal Dey and On Ki Wong. R&R at <i>Public Management Review</i>		
	[4] "The mechanism of social enterprises' performances", with Yanto Chandra, Long Wang, Erica K.M. Lee. Preparing for submission		

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[3] "How Social Enterprises Gain Legitimacy Using Visuals: Insights from Social Enterprises' Instagram Images", with Yanto Chandra. Preparing for submission to *Orga-*

[2] "The Power of Rhetoric: An Integrative Model of Legitimacy Building, Legitimacy Judgment and Consumer Responses Towards Social Enterprises", with Yanto Chan-

dra. Preparing for submission to Organization Science

 $nization\ Studies$

[1] "What Drives Social Enterprises' Legitimacy: Implications from Online Consumer Reviews", with Yanto Chandra. Preparing for submission to Academy of Management *Discoveries*

IN PROCESS

- Manuscripts [4] "Compassion organizing on crowdfunding platforms" with Echo Shang Liang, Ejian Zhou
 - [3] "How political ideologies motivate social entrepreneurship" with Yanto Chandra
 - [2] "Artificial Intelligence and compassion organizing" with Echo Shang Liang
 - [1] "AI-enabled methodology in qualitative studies" with Yanto Chandra

GRANTS

- [2] Co-I, "Nurturing the Passion and Enhancing the Outcomes of Artificial Intelligence-Driven Entrepreneurs and Innovators", with Yanto Chandra (PI), Liang Shang Teaching Development Grant, City University of Hong Kong, HK\$270,000, 2024 - 2026
- [1] Co-I, "The Generative Artificial Intelligence (GAI) paradigm shift and the future of work: how does GAI affect employment, work processes and human workers' competencies?", with Mathias Boënne (PI), Julia Penning De Vries, Samuele Murtinu U.S.E. Starter Grant, Utrecht University, 2024 - 2028

Other **Publications**

Yanto Chandra, Qian Jin, "Can ChatGPT Do Data Science?", AI Business, Link, July 2022

TEACHING

Utrecht University

Master's Level

Thesis supervision for Master's programs Business and Social Impact (7 students), Business Development and Entrepreneurship (3 students) (2024)

Sustainable Entrepreneurship and Development (2023)

Bachelor's Level

Social Entrepreneurship (2024)

Essentials of Entrepreneurship (2023, 2024)

The Hong Kong Polytechnic University

Social Entrepreneurship and Enterprises (2021 Jury Panel)

Social Policy (2020 Teaching Assistant)

Conference Presentations

[8] Yanto Chandra, Qian Jin, "Toward a Theory of Entrepreneurial Action in Blockchain: Approach and Avoidance".

the 83rd Annual Meeting of the Academy of Management (August 2023)

[7] Qian Jin, Yanto Chandra, "An Experimental Study on How Social Enterprises Build Rhetorical Legitimacy and Its Effects on Consumer Responses".

the 82nd Annual Meeting of the Academy of Management (August 2022)

- [6] Alex Jingwei He, Yanto Chandra, Qian Jin, "Covid-19 Response with Asian Characteristics: Observations from a Topic Modelling Approach".
 the 117th American Political Science Association's Annual Meeting (September October 2021)
- [5] Qian Jin, Yanto Chandra, "How Consumers Assess Social Enterprises' Cognitive Legitimacy: An Exploration Using Topic Modelling and Discourse Network Analysis". the 13th International Social Innovation Research Conference (September 2021)
- [4] Qian Jin, Yanto Chandra, "What Drives Social Enterprises' Cognitive Legitimacy: Implications from Consumers' Legitimacy Judgement".

 the 81st Annual Meeting of the Academy of Management (July 2021)
- [3] Qian Jin, Yanto Chandra, "Social Enterprises' Cognitive Legitimacy Assessment by Consumers: Insights from Consumer Reviews".

 International Society for Third-Sector Research 2021 (July 2021)
- [2] Yanto Chandra, Qian Jin, "An Experimental Evaluation of Graphic Novel for Social Entrepreneurship Education".

 The International Council for Small Business 2021 (July 2021)

The International Council for Small Business 2021 (July 2021) *Among The Top 37 Paper Submissions

[1] Qian Jin, Yanto Chandra, "Social Enterprises' Legitimacy Acquisition and its Influences on Consumer Behavior".

Conducting Experiments in Entrepreneurship Research Workshop, Centre

of Entrepreneurship, The University of Groningen (March 2021)

INVITED TALKS & LECTURES

"Regression Analysis: Moderator and Mediator"

PIA6204: Statistical Analysis in Public Policy and Management, City University of Hong Kong, February 2023

"Social Enterprises' Legitimacy Building: The Linguistic and Visual Approaches" School of Economics, Utrecht University, January 2023

"Re-engineering Legitimacy in Social Entrepreneurship: The Effectiveness of Rhetorical Strategies and Their Effect on Consumer Responses"

Asia-Pacific Entrepreneurship and Innovation Society, The University of Adelaide, May 2022

Professional Activities & Service

Manuscript Reviewer, Journal of Management Studies, Journal of Business Venturing Insights, Social Enterprise Journal, the Academy of Management Annual Meetings

Co-organizer, "Computational Social Science for the Big Texts Era" International Symposium for Centre for Social Policy and Social Entrepreneurship, The Hong Kong Polytechnic University and Qualtrics (May 2021)

Co-organizer, "Social Entrepreneurship in Context" International Symposium for Centre for Social Policy and Social Entrepreneurship, The Hong Kong Polytechnic University (January 2021)

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SKILLS Programming Languages: Python, R, SQL

Software: Gephi, LATEX, NetLogo

MEMBERSHIP & Academy o

Academy of Management (2021 -)

AFFILIATION

International Society for Third-Sector Research (2021 -)

Centre for Social Policy and Social Entrepreneurship, The Hong Kong Polytechnic

University (CSPSE) (2020 -)

REFERENCES

Patrick Haack

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Department of Strategy, Globalization

and Society

HEC Lausanne - University of Lausanne

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Yanto Chandra

Associate Professor

Department of Public and International

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City University of Hong Kong

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Joel Bothello

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